



**FLORIDA PRECAST INDUSTRIES**  
INC

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**Meet the FPI Business Development and Sales Staff**



Meet Dave Delaney, an expert in the precast industry. Dave has been with FPI for over 10 years. He focuses his efforts on business development and providing design assistance to his clients

from conception through completion of the project. Contact [Dave](#) today to discover what is new at FPI.



Michael Brunt, recently joined the sales team at FPI. Prior to his move to sales, Michael spent years working for FPI in the field as Field Operations Manager. Michael is a PCI

Certified Erector/Auditor and brings a wealth of field experience to the sales team. Contact [Michael](#) to learn what's new in the field of precast products.



**Can you believe March is already coming to an end?**

While 2010 is well under way, I wanted to be sure you are all aware that FPI is here to assist in what we all know will be a year filled with many challenges. FPI wants to be part of your solution so contact us today and let us know how we can help.

"When you're done changing, you're done."  
Benjamin Franklin

Kristin Szymczak  
General Manager

**NEW Solutions from Florida Precast Industries**  
**Design With One Today!**

In today's business environment of fierce competition for limited work, it's more important than ever before to be open to new ideas of how to provide the best solution for a building. Today's structural systems may include several different types of components to achieve the clients' goals. We at Florida Precast Industries are ready, willing and able to provide design assistance for you and your client.

Whether it is traditional block and beam, a total precast or a precast and steel solution, we have the expertise, experience and relationships to help you streamline the design process.

One unique option for mid to high rise buildings is Staggered Steel Truss with Hollowcore Plank. This system allows for larger clear spans with fewer columns.

Another choice might be the Girder - Slab System which combines Hollowcore plank with a special steel beam to provide long spans and flat ceilings.

Let us show you how Plant Precast Wall panels, combined with Hollowcore Plank can speed the construction process for both structural and frame/finish phases.

Additionally, we are happy to review current designs and offer value engineering to enhance design and reduce overall costs.

Please [contact us](#) soon to explore the possibilities.

**Quick Links**

